



SOUTH NATION
CONSERVATION
DE LA NATION SUD

38 rue Victoria Street, Finch, ON K0C 1K0 Tel: 613-984-2948 Fax: 613-984-2872 Toll Free: 1-877-984-2948 www.nation.on.ca

Board of Directors

Supplemental Agenda

Date: September 19th, 2019

Time: 9:00 am

Location: Watershed Room, SNC

Address: 38 Victoria Street, Finch, ON K0C 1K0



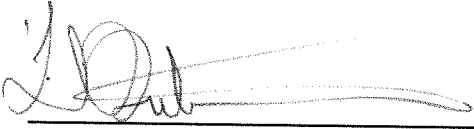
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Board of Directors

Supplemental Agenda

September 19th, 2019 at 9:00 am

1. New Business
 - a. Update: SNC Tree Planting Program: Ronda 3-4
 - b. Request for Approval: Canadian Experiences Fund: John 5
2. Financial Reports
 - a. Request for Approval: Estimated Statement of Operations
for August 31st, 2019: Linda 6-7

For 
Angela Coleman,
General Manager/Secretary-Treasurer.

/dm



To: Board of Directors
From: Ronda Boutz, Team Lead, Special Projects
Date: September 16, 2019
Subject: Update: SNC Tree Planting Program

RECOMMENDATION:

The Board of Directors receive and file the SNC Tree Planting Program update.

DISCUSSION:

South Nation Conservation (SNC) has provided a Tree Planting Program to landowners for over 20 years, planting more than 3 million trees across the jurisdiction. The Program has received Provincial support through the 50 Million Tree Program (50MTP) since 2008.

SNC is a Program Delivery Agent for the 50MTP which is coordinated by Forests Ontario. Each year, the Board approves a fee schedule for tree planting, SNC conducts landowner site visits, organizes tree orders, and coordinates site preparation, tree planting, and tending services for qualifying sites (minimum size of 1 hectare or 2.5 acres). SNC also offers Over the Counter tree sales for smaller planting projects that do not meet the 50MTP requirements. Landowners are responsible for site preparation, planting and tending of their trees when purchased Over the Counter.

The Board of Directors approved the 2020 SNC Tree Planting Program Fee Schedule at the April 18, 2019 Board meeting. A week later, the Province cancelled the 50MTP ending their funding commitment as of fall 2019. In early June 2019, the Federal Government announced funding for the 50MTP through Environment and Climate Change Canada.

New 50MTP details were provided to Program Delivery Agents on September 6, 2019. Technical planting criteria for tree species, site size, etc. are relatively unchanged; however, funding amounts have been modified. The table below outlines the old 50MTP and the new federally funded Program starting in 2020.

	Old Provincial 50MTP (2008 – 2019)	New Federal 50MTP (2020)
Delivery Agent Fee (per tree)	\$1.46	\$0.30
Tree Grant (per tree seedling)	\$0.20 conifers \$0.50 hardwoods	75% of tree seedling cost, paid directly to nursery
Cost to Purchase Trees	Delivery Agent invoiced total amount of trees purchased	Delivery Agent invoiced remaining 25% of purchase amount

SNC staff have compared the old and new 50MTPs, a status quo 2020 Tree Planting Program (from the landowner's perspective) can be offered for approximately the same SNC



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contribution as 2019. With the Board approved 2020 tree seedling prices and a reduced cost to SNC to purchase trees, SNC will offer the following to projects that meet the new 50MTP criteria:

- \$0.20/conifer tree grant
- \$0.50/hardwood tree grant
- Site preparation, planting and tending services, as needed

The Over the Counter tree sales would also remain status quo at the approved tree seedling prices.

FINANCIAL IMPLICATIONS/ADHERENCE TO SNC POLICY:

Compliance with Budget:

Global budget implications are forecasted to stay the same at approximately \$15,000 to \$20,000 of levy.

2019 Budget, Resource Management, Stewardship, Forests, pages 22-23.

SNC Policy Adherence: SNC Forest Policy 2 and 3: The South Nation Forest shall be managed to provide a range of products and services that will maintain or enhance the long-term economic viability and a range of environmental and social benefits; and South Nation Conservation will employ silvicultural practices that are ecologically appropriate for the vegetation, species, sites and management objectives that maintain and/or enhance long-term forest diversity, health and productivity of the South Nation Forest.

For
Ronda Boutz,
Team Lead, Special Projects.

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To: Board of Directors
From: John Mesman, Team Lead, Communications and Outreach
Date: September 6, 2019
Subject: Request for Approval: Canadian Experiences Fund

RECOMMENDATION:

The Board of Directors approve entering into an agreement with FedDev Ontario to receive \$31,500 in funding through the Canadian Experiences Fund.

DISCUSSION:

SNC has received funding from the Canadian Experiences Fund to help develop land to be donated by Augusta Township along the South Nation River (BD-097/19).

Funding of \$31,500 will help create a parking area and trail, along with hazard tree management, tree planting, and property signage.

In October 2018, the SNC Board approved negotiating a potential Conservation Area with Augusta Township, contingent on a transfer of land from the Township (BD-181/18).

A Memorandum of Agreement for the Conservation land will be entered into with Augusta Township.

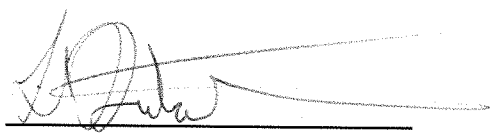
FINANCIAL IMPLICATIONS/ADHERENCE TO SNC POLICY:

Compliance with Budget:

SNC's share of expenses to develop the new conservation land are included in the 2019 Budget, Community Lands, Conservation Areas, pages 46-47.

SNC Policy Adherence:

All expenditures will adhere to SNC's Purchasing Policy.

For 
John Mesman,
Team Lead, Communications and Outreach

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To: Board of Directors
From: Linda Hutchinson, Director, Organization Effectiveness
Date: September 16th, 2019
Subject: Approval of: Estimated Statement of Operation for
August 31st, 2019

RECOMMENDATION:

The Board of Directors receive and file the report for the Estimated Statement of Operation for the year ending December 31st, 2019, as of August 31st, 2019.

DISCUSSION:

The Net Overall amount represents total expenditures, operating, capital, and project, minus total revenue. The operational budget is defined as the day to day expenses the Authority needs for their normal activities. Expenses for projects are normally for a fixed term period of time. Capital expenditures are defined as per SNC's *Tangible Capital Assets Policy* revised in October 2017. "Tangible" capital assets are goods that have a life expectancy of more than one (1) year, and costs normally over \$5,000, with some exceptions. This Policy can be reviewed at any time, if necessary.

Senior Management, Team and Project Leads are estimating a surplus of \$330,000 at this time. A full review of 2019 estimates will continue until end of year.

FINANCIAL IMPLICATIONS/ADHERENCE TO SNC POLICY:

Compliance with Budget The 2019 budget represents the Board of Directors approved Budget of November 22nd, 2018.

SNC Policy Adherence: SNC approved Policies are adhered to.

Linda Hutchinson,
Director, Organization Effectiveness.

Attachment

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**SOUTH NATION
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	Current YTD Actuals 2019	Final Budget 2019	Updated Forecast Dec 31 2019
ESTIMATED STATEMENT OF OPERATION			
As of August 31, 2019			
EXPENDITURES			
OPERATING EXPENSE			
Science & Research			
Resource Management	239,425	575,722	511,946
Resource Services	513,897	887,700	1,086,145
Total Science & Research	753,323	1,463,422	1,598,091
Property & Approvals			
Approvals	711,437	1,117,689	1,014,463
Property	595,283	1,065,997	1,406,750
Total Property & Approvals	1,306,720	2,183,686	2,421,213
Organization Effectiveness			
Corporate Services	672,388	1,387,056	1,185,816
Information Management and Technology	95,102	219,856	122,621
Communications and Outreach	278,804	501,369	401,596
Total Organization Effectiveness	1,046,294	2,108,281	1,710,033
TOTAL OPERATING EXPENSE	3,106,336	5,755,389	5,729,337
CAPITAL and PROJECT EXPENSE			
Science & Research			
Capital	31,186	20,000	75,086
Projects	164,029	486,798	409,154
Total Science & Research	195,215	506,798	484,240
Property & Approvals			
Capital	351,183	497,076	753,782
Projects	616,026	665,714	1,053,630
Total Property & Approvals	967,209	1,162,790	1,807,412
Organization Effectiveness			
Capital	107,547	70,000	138,945
Projects	-	-	-
Total Organization Effectiveness	107,547	70,000	138,945
TOTAL CAPITAL AND PROJECT EXPENSE	1,269,972	1,739,588	2,430,597
TOTAL OVERALL EXPENSE	4,376,308	7,494,977	8,159,935
REVENUE			
Other Sources	1,253,336	2,519,361	3,020,858
General Levy	2,240,214	3,360,323	3,360,323
Special Levy	684,615	532,777	800,853
Forest Land Acquisition	445,430	297,076	584,589
Source Protection	31,699	54,443	74,043
MNR	-	176,409	91,070
TOTAL REVENUE	4,655,295	6,940,389	7,931,736
NET OVERALL	(278,986)	554,588	228,199
Transfer To / (From) Reserve	(30,000)	(132,443)	(136,044)
Cash (Surplus) Beginning of Year	(422,145)	(422,145)	(422,145)
Cash Deficit / (Surplus) End of Year	(731,131)	-	(329,990)

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